



Public Outreach and Awareness

Cartel Working Group - Plenary session

Speakers and moderator

- **Alexander Italianer** (moderator)
 - *Director General of the Directorate for Competition of the European Commission*
- **Belinda Barnett**
 - *Criminal Deputy General Counsel of the Antitrust Division of the US Department of Justice*
- **Sean Ennis**
 - *Executive Director of the Competition Commission of Mauritius*
- **Yena Lim**
 - *Chief Executive of the Competition Commission of Singapore*



Video presentation



Public Outreach and Awareness



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LENIENCY PROGRAM

The Antitrust Division's Leniency Program is its most important investigative tool for detecting cartel activity. Corporations and individuals who report their cartel activity and cooperate in the Division's investigation of the cartel reported can avoid criminal conviction, fines, and prison sentences if they meet the requirements of the program.

FAQs

November 19, 2008

Frequently Asked Questions Regarding the Antitrust Division's Leniency Program and Model Leniency Letters

Leniency Policies

August 10, 1993

Corporate Leniency Policy

August 10, 1994

Individual Leniency Policy

Model Leniency Letters

November 19, 2008

Model Corporate Conditional Leniency Letter

November 19, 2008

Model Individual Conditional Leniency Letter

November 19, 2008

Model Dual Investigations Leniency Letter used when the corporate leniency applicant is a subject, target, or defendant in another Antitrust Division investigation

November 19, 2008

Model Dual Investigations Acknowledgement Letter for Employees

Leniency Applications

For details on making a leniency application, see the [Frequently Asked Questions](#).

To make an application, contact the Division's Office of Criminal Enforcement (202-514-3543) or one of the following Division's criminal sections:

Atlanta Field Office (404-331-7120)

Chicago Field Office (312-353-7523)

Cleveland Field Office (216-687-8400)

Dallas Field Office (214-661-8619 or 214-661-8610)

National Criminal Enforcement Section (202-307-1166)

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The Best Places to Work
IN THE FEDERAL GOVERNMENT 2010

Employees rank the
Antitrust Division in the top 10%

CAUTION!
ANTI-COMPETITIVE
BUSINESSES ARE ON
SLIPPERY GROUND




CAUTION
CAUTION TENSYON
ATTENTION

ccm
COMPETITION
COMMISSION
OF MAURITIUS

Monopoly & Merger Situations

There's now a law
to control
the sharks



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COMPETITION
COMMISSION
OF MAURITIUS

CAUTION!
ANTI-COMPETITIVE
BUSINESSES ARE ON
SLIPPERY GROUND



CAUTION
CAUTION TENSYON
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COMMISSION
OF MAURITIUS

Collusive Agreements

facebook

Competition Commission of Singapore

Championing Competition for Growth and Choice...

MTI OC Network Futsal Tournament (25 Mar 2011)

MTI OC Network Futsal Tournament (25 Mar 2011)

MTI OC Network Futsal Tournament (25 Mar 2011)

A 2-minute Wonder (Length: 2:23)

1st AEGC Forum on Handbook on Competition Policy and Business - 3 Nov 10

1st AEGC Forum on Handbook on Competition Policy and Business - 3 Nov 10

1st AEGC Forum on Handbook on Competition Policy and Business - 3 Nov 10

Competition Commission of Singapore has released an information on Terms, Website and Email information.

Competition Commission of Singapore has Andri an information on Help.

Competition Commission of Singapore has help 10.22 nya laka halukan: CCS CR - 8th Charge Charity Run - 12 Nov 10



icn

10th Annual Conference
May 17-20/2011
The Hague

AN EXCLUSIVE MOVIE PREMIERE
ORGANISED BY:



Competition Commission

Championing Competition

Supported by





Competition Commission SINGAPORE

SUMO MARATHON

Play Now



Competition
Commission
S I N G A P O R E

*Championing competition
for growth and choice*



Script excerpt from CCS Antitrust Film

there are benefits to cartel conspiracies

and I refuse to believe that

**the Competition Act can stop cartels and
help businesses grow**

Trust me,

**It makes sense to raise prices and
overcharge my customers by 30%**

I do not see why

**It benefits my businesses to give
customers choices in prices, products
and services.**

***Read the script top to bottom, then in reverse order
for a startling message about cartel conspiracies***



CRIMINAL ENFORCEMENT
ECONOMIC RECOVERY
ANTITRUST DIVISION

RED FLAGS OF COLLUSION

You can help prevent collusion in procurement and grant awards — or detect collusion after an award has been made — by using this simple four-part MAPS analysis:

M = MARKET

Who is in the market for this award?

Find out how many vendors could compete for the award and which vendors are best positioned to perform the award. The award may be the target of collusion if:

- There are few vendors in the market that offer the goods or services.
- A small group of major vendors controls a large share of the market.
- The goods or services sought are standardized, such that price rather than other competitive factors (such as design, quality, or service) is determinative.
- There are opportunities, such as trade association meetings, for the competitors to communicate with one another.

A = APPLICATIONS

Are there similarities between vendor applications or proposals?

Closely examine the proposals or applications submitted by the competing vendors and look for similarities. The award may be the target of collusion if:

- Two or more proposals contain similar handwriting, typos, or mathematical errors.
- Two or more proposals are sent from the same mailing address, e-mail address, fax number, or overnight courier account number.
- Two or more proposals reflect that last-minute changes (such as white-outs and cross-outs) were made to alter price quotes.
- The document properties of two or more electronic proposals show that the proposals were created or edited by one vendor.

P = PATTERNS

Have patterns developed among competing vendors?

Review the outcome of prior awards for the same product or service to identify patterns over time. The award may be the target of collusion if:

- Over a series of awards, competing vendors rotate as the award winner.
- Over a series of awards, competing vendors routinely win the same or similar amounts of work.
- Over a series of awards, one vendor always wins, regardless of competition.
- The winning vendor subcontracts work to losing vendors or to vendors that withdrew their proposals or refused to submit proposals.
- As compared with prior awards, a smaller number of vendors submit proposals for the current award.

S = SUSPICIOUS BEHAVIOR

Have vendors demonstrated behavior that suggests they worked together on the award?

Keep an eye out for suspicious behavior that indicates that vendors worked together rather than competed for the award. The award may be the target of collusion if:

- A vendor submits a proposal for a procurement or grant award for which you know the vendor lacks the ability to perform.
- A vendor brings multiple proposals to an in-person procurement or grant process or submits multiple proposals.
- A vendor makes statements on the phone or by e-mail indicating advance knowledge of a competitor's prices or its likelihood of winning the award.

If you notice any one or a combination of these red flags, you should report your concerns immediately to the Antitrust Division.

E-mail: antitrust.complaints.recovery@usdoj.gov

Mail: Citizen Complaint Center—Antitrust Division
950 Pennsylvania Avenue, NW
Room 3322
Washington, DC 20530

Phone: 1-888-647-3258 (toll free in the U.S. and Canada) or 202-307-2040

**Field Office
Contact Info.:** www.usdoj.gov/atr/contact.html

Website: www.usdoj.gov/atr/public/criminal/economic_recovery.htm



10th Annual
Conference
May 17-20/2011
The Hague



European Commission - Competition - Delivering for consumers - Microsoft Internet Explorer provided by European Commission

http://ec.europa.eu/competition/consumers/index_en.html

European Commission
Competition Delivering for consumers

Delivering for consumers

How does the Commission apply competition policy?

The European Commission brings cases in a wide variety of different sectors of industrial activity, affecting many products often used by consumers. In some instances, these cases may cover products directly used by consumers, while in others the cases may relate to products or materials further up the supply chain.

EU competition cases by product




European Commission - Competition - Microsoft Internet Explorer provided by European Commission

http://ec.europa.eu/competition/index_en.html

European Commission
Competition Making markets work better

European Commission - Competition

POLICY AREAS: ANTITRUST, MERGERS, CAPTOLS, LIBERALISATION, STATE AID, INTERNATIONAL

SECTORS: Energy, Financial services, Information and communication technologies, Media, Motor vehicles, Pharmaceuticals, Postal services, Professional services, Telecommunications, Transport, Other sectors

Search Cases

ADDIT

European Competition Network

Information: Annual reports, newsletters and publications, Speaking events, Public consultations, Calls for tenders and proposals

Information for Consumers: Competition Policy is basically applying rules to make sure that companies compete with each other and, in order to sell their products, services and offer good prices to consumers

Key Issues: SGB - public services, Anti-Airbus Case, The economic crisis, The financial crisis, Pharmaceuticals sector inquiry, Microsoft Antitrust Case, Energy and climate change, Energy sector inquiry, State Aid Action plan, Car prices in the EU

ECN Brief

EUROPE THE WAY TO YOUR COUNTRY

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End of Cartel WG session

Next plenary session:

10:30 (Thursday) – Agency Effectiveness WG